



LSBF Executive Development Workshops

Stay Current with Our Executive Workshops:

- Acquire skills aligned with SkillsFuture SG Report 23/24
- Conveniently located near your workplace
- Affordable
- Enhance your team's success & supercharge your resume

<p>Neuro-Marketing: Tap Into Your Client's Buying Brain</p>	<p>Enhancing Client's Experience & Achieving Retention</p>	<p>Negotiation Strategies For Professionals</p>	<p>Navigating Communication for Positive Work Relationship</p>
<p>Gain the tools to elevate your customers' desire to buy while eliminating hurdles that can cause a no-sale.</p> <p>APRIL 2024</p>	<p>Gain insights into effective communication, relationship-building, and service excellence to foster lasting connections.</p> <p>MAY</p>	<p>Dive into real-world cases, honing your ability to craft win-win solutions. Learn persuasive communication and the art of compromise.</p> <p>JUNE</p>	<p>Learn how you can harness specific negotiation techniques and apply them with tact & diplomacy in various situations to manage differences.</p> <p>JULY</p>
<p>From Difficult Conversations to Successful Partnerships</p>	<p>Becoming A Person Of Influence</p>	<p>Coaching and Mentoring Skills for Managers</p>	<p>Talent Management for Non-HR Managers</p>
<p>Learn a step-by-step approach to deliver bad news and turn rejections and difficult conversations into acceptance and agreement.</p> <p>AUGUST</p>	<p>Gain a deeper understanding of the Principles of Influence and learn to develop a Leadership Growth Plan to take progressive steps in influencing the people you are leading.</p> <p>SEPTEMBER</p>	<p>Learn how to use actionable steps in coaching and mentoring of team leaders to help them develop their skills and gain confidence.</p> <p>OCTOBER</p>	<p>Unveil the secrets of identifying, developing, and retaining top talent within your team. Learn strategic talent acquisition, performance optimization, and succession planning.</p> <p>NOVEMBER</p>
<p>Creative Thinking & Problem Solving</p>	<p>Personal Strategies for Workplace Well-being</p>	<p>Risk Management</p>	<p>Sustainable Finance</p>
<p>This workshop is designed for personnel at all levels and will demonstrate how creativity can be promoted in the workplace to achieve peak performance.</p> <p>DECEMBER</p>	<p>From mindfulness techniques to emotional intelligence, you will cultivate skills to thrive in dynamic workplaces. Elevate your productivity, creativity, and overall job satisfaction.</p> <p>JANUARY 2025</p>	<p>Dive into comprehensive risk analysis, scenario planning, and crisis response strategies. Learn to implement robust risk management frameworks, ensuring organizational resilience.</p> <p>FEBRUARY</p>	<p>Gain insights into sustainable investment practices, risk assessment, and ethical decision-making. Uncover the latest trends in green finance, impact investing, and corporate responsibility.</p> <p>MARCH</p>

The content for the workshop may be adjusted to better suit the profile of the executives.



Approach LSBF Executive Development Office for
corporate rebates or individual subsidies.

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